

PERSONAL INFORMATION

MARCO TORSELLO



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Sex Male | Date of birth 18/07/1969 | Nationality Dual: Italian / USA

**CURRENT POSITION:**

<b>University of Verona</b>	Full Professor of Comparative Law.
2012-Present	Member of Scientific Committee, PhD Program in “ <i>European and International Legal Studies</i> ”.
2015-Present	Director, Post-graduate course in Transnational and Comparative Food Law (“ <i>Diritto Agroalimentare Transnazionale e Comparato</i> ”) (7 CFU).
2016-Present	Director, Post-graduate course: “ <i>Summer School in Transnational Commercial Agreements, Litigation and Arbitration</i> ” (University of Verona, Vicenza branch).
<b>New York University</b>	(2014-Present) Global Professor of Law, Law-Abroad Program in Paris, NYU School of Law (course taught: European Business Law)

**FELLOWSHIPS AND AFFILIATIONS:**

2015-Present	Associate Member, International Academy of Comparative Law.
2009-Present	Member, SIRD – Società Italiana per la Ricerca nel Diritto Comparato.
2018-Present	Member, ICC Commission on Arbitration and ADR.
2016-Present	Member, ELI – European Law Institute.
2011-Present	Member, IBA – International Bar Association.

**PARTICIPATION TO RESEARCH AND EDITORIAL PROJECTS:**

2018-Present	Team Member (University of Verona), “ <i>ToP. Transnational Protocols: A Cooperative Tool for Managing Cross-Border Insolvency</i> ”, Justice Program JUST-AG-2017 – EU Project 800803 (Scientific Coordinator: Prof. Daniele Vattermoli, Università del studi di Roma La Sapienza).
2015-Present	Collection of national case-law on international commercial arbitration for a research project (and publication) coordinated by the Center for Transnational Litigation, Arbitration, and Commercial Law, New York University, School of Law.
2011-2015	“ <i>EuRoSurge. European Robotic Surgery</i> ” (Scientific Coordinator: Prof. Paolo Fiorini), FP7 - European Community’s VII Framework Programme (Grant Agreement n. 288233), with focus on the acquisition of relevant information and the development of databases on legal aspects involved in the implementation of robotic systems in surgery.
2011-2015	“ <i>I-Sur. Intelligent Surgical Robotics</i> ” (Scientific Coordinator: Prof. Paolo Fiorini), within the framework of FP7 - European Community’s VII Framework Programme (Grant Agreement n. 270396), with focus on the study of legal aspects of the implementation of robotic systems in surgery.

**WORK EXPERIENCE:**

**Prior Tenured Positions:**

2011-2016 Associate Professor of Comparative Private Law, University of Verona, School of Law.  
2002-2011 Researcher-Professor of Comparative Private Law, University of Bologna, School of Law.

**Visiting Professorships:****Bucerius Law School, Hamburg**

Fall 2017 Visiting Professor of International Commercial Agreements in Practice (12 h. course).

**New York University, School of Law**

Fall 2015 Hauser Global Visiting Professor, NYU School of Law, New York (USA). Courses: International Sales; International Commercial Agreements in Practice.

Fall 2011 Hauser Global Visiting Professor, NYU School of Law, New York, NY (USA). Courses: Comparative Private Law and S. International Commercial Agreements in Practice.

**University "Cattolica del S. Cuore", Milan**

Spring 2015 - Spring 2016 Visiting Professor of Transnational Commercial Law (course in English).

**Université Sciences Po, Paris**

Spring 2015 Visiting Professor, École de droit, Université Sciences Po, Paris (France). Course: International Contracts.

**University of Bologna, Business School**

Spring 2015 - Spring 2016 Visiting Professor of Business Law (course in English).

**MIP - Politecnico di Milano, School of Management, Milan**

2010/2011-Present Visiting Professor of Business Law (various courses).

**Luiss University, Rome**

Spring 2014 - Spring 2015 Instructor of International Business Law.

**Université Paris Ouest – Nanterre La Défense**

From 2006 to 2013 1-month Visiting Professorship (*Professeur invité*). Course: Droit international privé.

**Fordham University, School of Law, New York**

Fall 2012 Visiting Professor of International Commercial Agreements in Practice (3 credits).

**University of Pittsburgh, School of Law**

Fall 2010 Visiting Professor of Law of European Private Law (1 credit).

**Columbia Law School, New York**

Fall 2004 2004/05 BNL Visiting Professor of Law. Courses: International Commercial Contracts and S. European Private Law.

**Loyola Law School Los Angeles**

Spring 2007, 2009, 2010 Visiting Professor of International Commercial Contracts, Master of Laws in *American Law and International Legal Practice*, Bologna program, Bologna (Italy).

**University of Western Ontario, School of Law, London, Ontario**

January 2007 Visiting Professor of Comparative European Private Law, January Term Visiting Professorship.

**Loyola University Chicago**

June-July 2006 Visiting Professor of International Trade Law, Teaching Abroad Program, Strasbourg/Luxembourg/Brussels.

**University of Trento School of Law**

Spring 2005, Spring 2007, Fall 2008 Professor of International Commercial Law.

**University of Verona School of Law**

1998/99-2001/02 Professor of International Trade Law.

2001/02, 2004/05-2010/11 Professor of Comparative Private Law.

**University of Padova, School of Political Sciences**

2000/01-2009/10 Professor of International Contracts, post-graduate course in International Business Law "MASCI".

**Appointments in International Organizations:****United Nations Commission on International Trade Law (Uncitral), Vienna**

December 2000 Italian Delegate, Working Group on International Contract Practices.

**Visiting Scholarships:****Max-Planck-Institut für Ausländisches und Internationales Privatrecht, Hamburg**

August 2005–January 2006 Visiting Scholar (*Gast*).

**Columbia Law School, New York**

August 2003– January 2004 Visiting Scholar.

**Private Practice as Attorney at Law:**

2017 – Present **Partner, Studio ARBLIT Radicati di Brozolo Sabatini Benedettelli Torsello** (Milan).

2015 Admitted to the Italian Supreme Court

1997 Admitted to Bar, Bologna, Italy (top 1 %).

2014–2017 *Of Counsel*, Studio ARBLIT (Milan).

2006-2016 *Partner*, Studio Vanz-Torsello (Bologna).

1998–2006 *Senior Associate*, Studio Galgano (Bologna-Milan).

1994-1997 *Junior Associate*, Studio Jacchia (Bologna).

**EDUCATION:**

1997-1998 LL.M. in "European Business Law" - *Pallas Consortium*, (Univ. of Nijmegen, The Netherlands).

1994 JD *summa cum laude*, University of Bologna, School of Law.

**PUBLICATIONS:**

Forthcoming 2018 Comment on *Articles 30-34 of the U.N. Convention on Contracts for the International Sale of Goods (CISG)*, in P. MANKOWSKI (ed.), *COMMERCIAL LAW*, in R. SCHULZE and M. LEHMANN (eds.), *COMMENTARY ON INTERNATIONAL AND EUROPEAN BUSINESS LAW* (forthcoming, 2018).

Forthcoming 2018 *The Impact of Brexit on the Resolution of Transnational Commercial Disputes in Europe. Will International Commercial Arbitration Remain Unaffected?*, in *STUDI SULL'INTEGRAZIONE EUROPEA* (forthcoming, 2018)

Forthcoming 2018 *Finanziamenti all'esportazione*, in A. NIGRO (ed.), *BIBLIOTECA DI DIRITTO COMMERCIALE INTERNAZIONALE* (forthcoming, 2018).

2018 *INTERNATIONAL SALES LAW – CISG IN A NUTSHELL* (co-authored with F. FERRARI) xxiv - 496 (2<sup>nd</sup> edition, St Paul, 2018).

- 2017 *The Italian Approach to the Protection of Regional Indications of Origin*, in M. MÖSTL (a cura di), NACHHALTIGKEIT UND ETHIK IM LEBENSMITTELRECHT 115-128 (Frankfurt am Main, 2017).
- 2017 *The Effect of Brexit on the Resolution of International Disputes: The Impact of Brexit on International Commercial Arbitration*, in J. ARMOUR and H. EIDENMÜLLER (eds.), NEGOTIATION BREXIT, 73-78 (München, Oxford, Baden-Baden, 2017).
- 2017 *Commercio internazionale intra-UE*, in G. BENACCHIO and F. CASUCCI (eds.), TEMI E ISTITUTI DI DIRITTO PRIVATO DELL'UE, 3-25 (Turin, 2017).
- 2017 *The Inappropriate Use of the PICC to Interpret Hardship Claims under the CISG* (co-authored with F. FERRARI, C. GILLETTE and S. WALT), in 17 INTERNATIONALES HANDELSRECHT, 97-102 (3-2017).
- 2016 *An International Sales Law for Agri-food Products: An Overview of Controversial Issues and the Feasibility of a Sector-specific Global Law*, in UNIDROIT (ed.), *EPPUR SI MUOVE: THE AGE OF UNIFORM LAW. Essays in honor of Michael Joachim Bonell to celebrate his 70<sup>th</sup> birthday*, Vol. 2, 1829-1851 (Rome, 2016).
- 2016 *'Made In' Labelling, Origin of Products and Free Circulation of Goods in the European Union*, in PAPERS DI DIRITTO EUROPEO, SPECIAL ISSUE N. 2/2016, 65-78 (2016).
- 2016 *"All Roads Lead to Rome": The Multiple Grounds under Italian Law to Challenge a Contract Due to Supervening Changes of Circumstances*, in B. BASOGLU (ed.), THE EFFECTS OF THE FINANCIAL CRISIS ON CONTRACTS, 163-189 (Springer, 2016).
- 2015 *Development of Cognitive Robotic System for Simple Surgical Tasks* (co-authored with R. MURADORE, P. FIORINI, G. AKGUN, E. BARKANA DUYGUN, M. BONFE, F. BORIERO, A. CAPRARA, G. DE ROSSI, R. DODI, O.J. ELLE. F. FERRAGUTI, L. GASPEROTTI, R. GASSERT, K. MATHIASSEN, D. HANDINI, O. LAMBERCY, L. LI, M. KRUSMAA, A.O. MANURUNG, G. MERUZZI, P. NGUYEN HO QUOC, N. PEDA, G. RIOLFO, A. RISTOLAINEN, A. SANNA, C. SECCHI, E. YANTAC ASIM), INT'L J. ADVANCED ROBOTIC SYSTEMS 1-20 (2015), ISSN: 1729-8806, doi: 10.5772/60137.
- 2014 INTERNATIONAL SALES LAW – CISG IN A NUTSHELL (co-authored with F. FERRARI), p. XX, 415, St Paul, 2014.
- 2014 *Strumenti normativi e contrattuali a sostegno dell'export*, in AA.VV., SCRITTI IN ONORE DI MAURIZIO PADRAZZA GORLERO, Vol. 1, 871-900 (ESI Edizioni Scientifiche Italiane, 2014).
- 2014 *The Effects of Financial Crises on the Binding Force of Contracts: Renegotiation, Rescission or Revision?*, in ITALIAN NATIONAL REPORTS TO THE XIXTH INTERNATIONAL CONGRESS OF COMPARATIVE LAW, Vienna 2014, 111-149 (2014).
- 2014 *Pre-Contractual Liability and Preliminary Agreements*, in Larry A. DI MATTEO (ed.), INTERNATIONAL SALES LAW: A GLOBAL CHALLENGE 630-646 (Cambridge, 2014).
- 2013 *Rimedi all'inadempimento nella Convenzione di Vienna del 1980 sulla vendita internazionale di beni mobili*, in CONTRATTO E IMPRESA / EUROPA, 296-344 (2013).
- 2013 *Gli usi nella Convenzione di Vienna sulla vendita internazionale di beni mobile*, in CONTRATTO E IMPRESA / EUROPA 407-417 (co-authored with A. FRIGNANI) (2013).
- 2012 *Remedies for Breach of Contract*, in Jan SMITS (ed.), ELGAR ENCYCLOPEDIA OF COMPARATIVE LAW 754-776 (2<sup>nd</sup> ed., Cheltenham - Northampton, 2012).
- 2012 Co-editor (with Greta TELLARINI), *Gli Incoterms 2010 della Camera di Commercio Internazionale* (Naples, 2012).
- 2012 *Gli Incoterms® 2010: dalla espressione della lex mercatoria alla prospettiva di una soft law competition*, in Greta TELLARINI, Marco TORSOLLO (eds.), GLI INCOTERMS 2010 DELLA CAMERA DI COMMERCIO INTERNAZIONALE 215-226 (Naples, 2012).

- 2012 *Articles 1-15 (Disposizioni sulla legge in generale)* [General Provisions on the application of Laws]; *Articles 1173-1174*[Sources of Obligations]; *Articles 1678-1702* [Transport Law], in Francesco GALGANO (ed.) COMMENTARIO BREVE AL CODICE CIVILE, 5th ed. (Piacenza, 2012).
- 2011 Foreign Judge-made Law *e sua ricezione nel diritto interno*, in Gianmaria AJANI, Antonio GAMBARO, Michele GRAZIADEI, Rodolfo SACCO, Vincenzo VIGORITI, Michel WAELBROEK (eds.), SCRITTI IN ONORE DI ALDO FRIGNANI 479-500 (Turin, 2011).
- 2011 *Financial Leasing in Italy* (co-authored with Aldo FRIGNANI), UNIFORM LAW REVIEW – REVUE DE DROIT UNIFORME, 351-371 (2011).
- 2011 *I rimedi all'inadempimento*, in Francesco GALGANO, Franco FERRARI e Gianmaria AJANI (eds.) ATLANTE DI DIRITTO PRIVATO COMPARATO, 144-154, 5th ed. (Bologna, 2011).
- 2011 *Il factoring internazionale* (co-authored with Aldo FRIGNANI), in PIAZZETTA MONTE 1 (quarterly publication by UniCredit Credit Management Bank S.p.A.), Part I: n. 24, III Quarter 2011, and Part II: n. 25, IV Quarter 2011, also available on-line at: <www.creditmanagementbank.eu>.
- 2010 IL CONTRATTO INTERNAZIONALE. DIRITTO COMPARATO E PRASSI COMMERCIALE (co-authored with Aldo FRIGNANI), p. XXIX, 1027 (2nd edition, Padua, 2010).
- Reviews: Rodolfo SACCO, *Recensioni e segnalazioni*, in RIVISTA DI DIRITTO CIVILE, 297-301 (2011).
- André JANSSEN, in EUROPEAN REVIEW OF PRIVATE LAW, 447-450 (2011).
- 2010 *Articles 1-15 (Disposizioni sulla legge in generale); Articles 1173-1174; Articles 1678-1702*, in Francesco GALGANO (ed.) COMMENTARIO BREVE AL CODICE CIVILE, 3rd edition (Piacenza, 2010).
- 2009 *Il valore del precedente extrastatuale nell'applicazione del diritto interno: circolazione del formante giurisprudenziale e uso della giurisprudenza straniera nelle corti italiane*, CONTRATTO E IMPRESA / EUROPA, 6-31 (2009).
- 2008 *Italy*, in Franco FERRARI (ed.), THE CISG AND ITS IMPACT ON NATIONAL LEGAL SYSTEMS, 187-224 (Munich, 2008).
- 2008 *L'uniformazione del diritto europeo dei contratti e le due torri di Babele: particolarismo giuridico e plurilinguismo nella prospettiva comparatistica*, in Lucia Serena ROSSI, Giacomo DI FEDERICO (eds.), L'INCIDENZA DEL DIRITTO DELL'UNIONE EUROPEA SULLO STUDIO DELLE DISCIPLINE GIURIDICHE, 111-127 (Naples, 2008).
- 2008 *Preliminary Agreements and CISG Contracts*, in Harry M. FLECHTNER, Ronald A. BRAND, Mark S. WALTER (eds.), DRAFTING CONTRACTS UNDER THE CISG, 191-252 (Oxford, 2008).
- 2008 *Articles 1-15 (Disposizioni sulla legge in generale); Articles 1173-1174; Articles 1678-1702*, in Francesco GALGANO (ed.) COMMENTARIO BREVE AL CODICE CIVILE, (Piacenza, 2008).
- 2007 *La disciplina uniforme del leasing finanziario internazionale*, in Aldo BERLINGUER (ed.) FINANZIAMENTO E INTERNAZIONALIZZAZIONE DI IMPRESA, 187-213 (Turin, 2007).
- 2006 *Remedies for Breach of Contract*, in Jan SMITS (ed.) ELGAR ENCYCLOPEDIA OF COMPARATIVE LAW, 610-629 (Cheltenham/Northampton, 2006).
- 2006 *I rimedi all'inadempimento*, in Francesco GALGANO, Franco FERRARI and Gianmaria AJANI (eds.) ATLANTE DI DIRITTO PRIVATO COMPARATO (Zanichelli, 2006).
- 2006 *Articles 1-15 (Disposizioni sulla legge in generale); Articles 1173-1174; Articles 1678-1702*, in Francesco GALGANO (ed.) COMMENTARIO BREVE AL CODICE CIVILE, (Piacenza, 2006).
- 2005 *Substantive and Jurisdictional Aspects of International Contract Remedies: Comment on Avery Katz's "Remedies under the CISG"*, 25 INTERNATIONAL REVIEW OF LAW AND ECONOMICS, 397-410 (2005).
- 2005 *Remedies for Breach of Contract under the 1980 Convention on Contracts for the International Sale of Goods (CISG)*, 9 VINDOBONA JOURNAL OF INTERNATIONAL COMMERCIAL LAW AND ARBITRATION, 253-290 (2/2005).

- 2005 *Remedies for Breach of Contract under the 1980 Convention on Contracts for the International Sale of Goods (CISG)*, in Franco FERRARI (ed.), *QUO VADIS CISG? CELEBRATING THE 25<sup>TH</sup> ANNIVERSARY OF THE UNITED NATIONS CONVENTION ON CONTRACTS FOR THE INTERNATIONAL SALE OF GOODS*, 43-87 (Brussels/Paris/Munich, 2005).
- 2004 Book Review: *Aldo Frignani, L'arbitrato commerciale internazionale*, 15 *AMERICAN REVIEW OF INTERNATIONAL ARBITRATION*, 639-648 (3/4-2004).
- 2004 COMMON FEATURES OF UNIFORM COMMERCIAL LAW CONVENTIONS. A COMPARATIVE STUDY BEYOND THE 1980 UNIFORM SALES LAW (Munich, 2004).
- Reviews: Claude WITZ, in *JOURNAL DU DROIT INTERNATIONAL* 557-558 (2/2005).
- Ewoud HONDIUS, *Kronieken*, 21 *NEDERLANDS TIJDSCHRIFT VOOR BURGERLIJK RECHT* 453-461, at 457-458 (9/2004).
- 2004 *La disciplina uniforme del leasing finanziario internazionale*, *IL BOLLETTINO DELL'INTERNAZIONALIZZAZIONE*, 23-36 (2/2004).
- 2003 *The CISG's Impact on Legislators: The Drafting of International Contract Law Conventions*, Franco FERRARI (ed.), *THE 1980 UNIFORM SALES LAW. OLD ISSUES REVISITED IN THE LIGHT OF RECENT EXPERIENCES*, 199-275 (Milan, 2003).
- 2002 *Convenzione Unidroit sul Factoring Internazionale (1988)*, Franco FERRARI (ed.), *LE CONVENZIONI DI DIRITTO DEL COMMERCIO INTERNAZIONALE. CODICE ESSENZIALE CON REGOLAMENTI COMUNITARI E NOTE INTRODUTTIVE*, 119-150 (2 ed., Milan, 2002).
- 2001 *The relationship Between the Parties to the Factoring Contract According to the 1988 Unidroit Convention on International Factoring*, Alfredo MORDECHAI RABELLO, Andrea ZANOTTI (eds.), *DEVELOPMENTS IN EUROPEAN, ITALIAN AND ISRAELI LAW*, 269-290 (Milan, 2001).
- 2001 *Convenzione Unidroit sul Factoring Internazionale (1988)*, Franco FERRARI (ed.), *LE CONVENZIONI DI DIRITTO DEL COMMERCIO INTERNAZIONALE. CODICE ESSENZIALE CON NOTE INTRODUTTIVE*, 161-203 (Milan, 2001).
- 2000 *Transfer of Ownership and the 1980 Vienna Sales Convention: A Regretful Lack of Uniform Regulation?*, *INTERNATIONAL BUSINESS LAW JOURNAL - REVUE DE DROIT DES AFFAIRES INTERNATIONALES*, 939-951 (2000).
- 2000 *Partecipazione a scopo di finanziamento e patto leonino parasociale*, *CONTRATTO E IMPRESA*, 896-918 (2000).
- 2000 *Reservations to International Uniform Commercial Law Conventions*, *UNIFORM LAW REVIEW - REVUE DE DROIT UNIFORME*, 85-120 (2000).
- 2000 *The relationship between the parties to the factoring contract according to the 1988 Unidroit Convention on International Factoring - Les relations entre les parties au contrat d'affacturage régi par la Convention Unidroit de 1988 sur le Factoring International*, *INTERNATIONAL BUSINESS LAW JOURNAL - REVUE DE DROIT DES AFFAIRES INTERNATIONALES*, 43-59 (2000).
- 1999 *I rapporti tra le parti del contratto di factoring tra disciplina uniforme e molteplicità delle fonti*, *CONTRATTO E IMPRESA*, 538-618 (1999).
- 1999 Co-author (Art. 5: p. 131-213 and Art. 7: p. 235-258): Franco FERRARI, *IL FACTORING INTERNAZIONALE. COMMENTARIO ALLA CONVENZIONE UNIDROIT SUL FACTORING INTERNAZIONALE* (Padova, 1999).

**SELECTED PARTICIPATIONS TO CONFERENCES, COURSES, SEMINARS, WORKSHOPS:**

- 16/1/2018 Speaker, Center for International Legal Education, University of Pittsburgh, School of Law (USA). Presentation on: *Lex Mercatoria and Soft Law in International Commercial Arbitration*.
- 11/1/2018 Co-organizer and Speaker at the conference: *Soft Law in International Arbitration*, National University of Singapore, Singapore, 11/1/2018. Presentation on: *Lex Mercatoria and Other Soft Law*.

- 20/10/2017 Speaker at the conference: *Dai Trattati di Roma alla Brexit e oltre*, University of Verona, School of Law, 19-20/10/2017. Presentation on: *L'impatto di Brexit sulla risoluzione delle controversie commerciali in Europa*.
- 19/10/2017 Co-organizer and Speaker at the conference: *Marketing of Legal Services in the Digital Era*, University of Verona, School of Law, 19/10/2017. Presentation on: *An Overview on Cross-Border Legal Services*.
- 26/7/2017 Instructor at the "Diploma in Comparative Law", Summer Session 2017, Università Mediterranea of Reggio Calabria. Class: *Advanced Comparative Law Seminar: International Contracts*.
- 22/6/2017 Speaker at the conference: *Gli effetti di Brexit sul commercio internazionale*, Free University of Bolzano. Presentation on: *Gli effetti di Brexit sulla giurisdizione ed il riconoscimento ed esecuzione delle sentenze in Europa*.
- 12/6/2017 Speaker at the conference of the *ABA Section of International Law: 2017 Europe Forum*, Barcelona (Spain), 11-13/6/2017. Presentation on: *Transnational Legal Practice and Professional Rules of Ethics: the European Perspective*.
- 17/3/2017 Speaker at the conference: *Negotiating Brexit*, St. Hugh's College, University of Oxford. Presentation on: *The Impact of Brexit on International Commercial Arbitration*.
- 7/11/2016 Speaker at the conference: *CISG Conference: Practical Issues Revisited*, Universitat Pompeu Fabra, Barcelona (Spain), 7-8/11/2016. Presentation on *Delivery Obligations and Passing of Risk under the CISG and the Impact of the INCOTERMS*.
- 10/10/2016 Speaker at the conference: *CISG and International Arbitration: Developments and Challenges*, FINJUS - Arbitration Santo Domingo in collaboration with NYU School of Law, Santo Domingo (Dominican Republic). Presentations on: "Arbitration, Applicable Law and CISG"; "A Question of Evidence – Parol Evidence Rule, Contractual Merger Clauses and the CISG" and "Party Autonomy, Force Majeure Clauses and Hardship under the CISG".
- 30/9/2016 Speaker at the conference: *FLMR-Herbstsymposium: Nachhaltigkeit und Ethik im Lebensmittelrecht*, Universität Bayreuth, Bayreuth, Germany, 29-30/9/2016. Presentation on: *How does Italy's legal framework protect indications of (regional) origin?*.
- 10/6/2016 Speaker at the conference: *Import-Export of Food Products: Recurrent Problems*, U.I.A. – Union Internationale des Avocats, Verona 10/6/2016. Presentation on: *A Sector-specific Law for the International Sale of Agri-Food Products*.
- 25/5/2016 Speaker at the *Global Legal Skills Conference* organized by the John Marshall Law School and the School of Law of the University of Verona, in Verona (Italy), on 24-26/5/2016. Presentation on: *Teaching Contract Drafting in a Transnational Context* (May 25<sup>th</sup>, 2016).
- 18/3/2016 Speaker at the conference: *L'industria della moda nell'Unione Europea*, Verona, Dipartimento di Scienze Giuridiche. Topic: "Funzioni ed efficacia del 'Made in' in prospettiva comparatistica".
- 5/6/2015 Speaker at the conference: *Teaching International Business Transactions Globally*, New York University, School of Law, 5 June 2015.
- 4/6/2015 Speaker at the conference: *Teaching International Commercial Arbitration Globally*, New York University, School of Law, 4 June 2015.
- July 2014 Italian national Reporter at the XIX Conference of the *International Academy of Comparative Law* on the subject: "The effects of financial crises on the binding force of contracts: Renegotiation. Rescission or revision?", Vienna (Austria), 21-26 July 2014.

- 21-23/5/2014 Speaker at the *Global Legal Skills Conference* organized by the John Marshall Law School and the School of Law of the University of Verona, in Verona (Italy), on 21-23/5/2014. Working Session 8D, on: *Judicial Discretion in Civil-Law and Common-Law Practice* (May 23<sup>rd</sup>, 2014).
- 5/11/2013 “*New Tasks in European and National Food Law*”: speaker at the joint conference of the Universities of Verona (Italy) and Bayreuth (Germany), *Seminar zur Vorbereitung eines gemeinsamen Doktorats*, Verona, 4-5 November 2013.
- 23/9/2013 Speaker at the *Colloquia on Transnational Commercial Litigation and Arbitration*, NYU School of Law, New York, 23 September 2013.
- 31/8/2012 “*Choice of Court Agreements in International Business Transactions*”: speaker at the 50<sup>th</sup> Annual Conference of AIJA Association Internationale des Jeunes Avocats, Working Session 7: “*Choosing the Battleground: the law and practice of dispute resolution clauses*”, Barcellona (Spain), 28 August – 1 September 2012.
- 25/5/2012 “*Arbitration and the revised EC Regulation on Jurisdiction*”: speaker at the conference organized by AIJA Association Internationale des Jeunes Avocats, “*AIJA Annual Arbitration Conference*”, Venice (Italy), 24-26 May 2012.
- 12/11/2011 “*Pre-contractual liability and preliminary agreements in international sales negotiation*”: speaker at the conference “*Global Challenges of International Sales Law*”, University of Florida, Gainesville, FL, USA, 11-12 November 2011.
- 7/10/2011 “*Rimedi*”: speaker at the conference “*La Convenzione di Vienna del 1980 sui contratti di vendita internazionale: la prassi contrattuale, l’interpretazione giurisprudenziale e l’analisi dottrinale*” Organised by the Milan Chamber of Arbitration, Milan (Italy), 7-8 October 2011.
- 31/3/2011 “*Inter-firm networks and international business law*”: speaker at the conference organised by the School of Economics of the University of Trento.
- 3/12/2010 “*Conclusioni*” at the conference organised at the University of Bologna, Ravenna campus, on “*I nuovi Incoterms<sup>®</sup> 2010 della Camera di Commercio Internazionale alla vigilia della loro entrata in vigore*”, Ravenna (Italy), 2-3 December 2010.
- 25-31/7/2010 Italian national *Rapporteur* on the occasion of the XVIII Conference of the *International Academy of Comparative Law* on: “*Financial Leasing and Its Unification by UNIDROIT*”, Washington D.C. (USA), 25-31 July 2010.
- 17/4/2009 “*Transnational Legal Practice and Professional Responsibility*”: speaker at the conference organized by New York University, School of Law “*Bi-Annual Conference of the Journal of Private International Law*”, New York, 16-18 April 2009.
- 14/11/2008 Italian national *Rapporteur* on the occasion of the “*Congreso Temático de la Academia Internacional de Derecho Comparado*” organized by the *International Academy of Comparative Law* on: “*The impact of Uniform Law in National Law. Limits and Possibilities*”, Session on: “*La Convención de Viena de 1980 sobre la Compraventa Internacional de Mercaderías y su incidencia en los derechos nacionales*”, Mexico City (Mexico), 13-15 November 2008.
- March 2008 Instructor, post-graduate course “*Master Avanzato in Diritto dei contratti*”, University Roma Tre, Rome. Lectures on “*International Sales*”.
- May 2006 Instructor, post-graduate course “*International Law (Business Transactions)*”, University “Cattolica del S. Cuore”, Milan - “*Scuola Euro-mediterranea*” (San Servolo, Venice, Italy).
- 23/3/2006 “*Global and Regional Unification of Commercial Law*”: Guest Lecturer at University of East Anglia, Faculty of Law, Norwich (U.K.).
- 12/12/2005 “*Remedies for Breach of Contract in Comparative and Uniform Law*”: speaker at *Konzil* of the *Max-Planck-Institut für Ausländisches und Internationales Privatrecht*, Hamburg (Germany).
- 4/11/2005 “*Preliminary Agreements and CISG Contracts*”: speaker at the conference organized by the University of Pittsburgh School of Law, CILE – Center for International Legal Education, and by



- 20/6/2005      *"Similarities and differences in case law in respect of remedies"*: speaker at the conference organized by ICC – International Chamber of Commerce on *"The Vienna Convention: 25 years on - Assessment and Prospects"*, International Chamber of Commerce, Paris (France).
- 22/3/2005      *"Statutory Interpretation and the 'European Civil Code' Debate"*: speaker, *European Law Forum, Speaker Event Series – The European Legal Studies Center of Columbia Law School*.
- 15/10/2004      Commentator (Session on *"Remedies under the CISG"*) at the conference organised by New York University School of Law: *"Commercial Law Theory and the CISG"*, Villa La Pietra, Florence, 14-16 October 2004.
- 30/5/2004      *"Interpretation and Gap-filling of Domestic and International Sources of Law"*: speaker at the conference *"200 Years of the Code Civil. From the Code Napoléon to the European Principles of Contracts and to the Israeli Civil Codification"*, University of Haifa, Faculty of Law, Haifa (Israel), 30 May – 1 June 2004.
- 21/1/2004      *"Common Features of Uniform Commercial Law Conventions"*: speaker, *European Law Forum, Speaker Event Series – The European Legal Studies Center of Columbia Law School*.
- 20/1/2004      *"Common Features of Uniform Contract Law Conventions: A Comparative Study Beyond the 1980 Uniform Sales Law"*: speaker, *International Economic Law Forum, Brooklyn Law School's Center for the Study of International Business Law*.
- 18/4/2003      *"The CISG's Impact on Legislators: The Drafting of International Contract Law Conventions"*: speaker at the conference *"The 1980 Uniform Sales Law. Old Issues Revisited in the Light of Recent Experiences"*, University of Verona, School of Law, 17-19 April 2003.
- 2002/03 and 2003/04      Instructor of *E-Commerce and Electronic Payment Systems*, University of Chieti, School of Economics.

**PERSONAL SKILLS:**

**Language Skills**

Mother tongues:

English, Italian

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
French:	Independent user	Independent user	Independent user	Basic user	Basic user
	(Self-assessment)				
Spanish:	Basic user	Basic user	Basic user	Basic user	Basic user
	(Self-assessment)				

**Digital Competence**

Very good command of office suite (word processor, spread sheet, presentation software)

Very good command of digital legal research tools

**Communication skills**

Excellent communication skills

**Organizational / managerial skills**      Excellent organizational and managerial skills.

I certify that all information stated in this résumé is true and complete to the best of my knowledge. I authorize the addressee to verify the information provided in this résumé.

Date: 30 July 2018

(Marco Torsello)